



Gen Re Medical Underwriting Programme

Life, CI & Disability Insurance

CII CPD accredited programme

The Programme

Underwriting plays an important role at all life insurance companies. With the deregulation of the market, higher sums insured and the rising complexity of medical cases the demands placed on underwriters have increased in recent years. Only an underwriting specialist is capable of meeting these high demands.

Gen Re Business School has developed a comprehensive training programme for underwriters that satisfies all requirements to gain the necessary theoretical knowledge and practical experience.

The CUS programme consists of 4 modules that systematically address the basics of life/critical illness and disability underwriting. Lectures on the subject are followed by workshops and group exercises helping the practical implementation. The concept is complemented by self study work between modules.

The courses take place in Cologne, Germany or digitally (depending on the current situation). Seminar language is English. On successful completion of the course programme participants will receive the CII accredited certificate:



CUS – Certified Medical Underwriting Specialist
CII CPD accredited programme

Service and Fees

Seminar fee per module: € 2.000,-

VAT may be charged on a country-specific basis

These fees include the following services:

- Participation in the courses (face-to-face or digital)
- Access to the Gen Re Online Campus
- Comprehensive seminar materials (presentations, self studies)
- Correction of the tests and self tests as well as proposed solutions
- Gen Re Business School certificate for each module

A maximum number of 20 participants will be joining the course.

Module 1 – 27 June to 1 July 2022

Life/Critical illness underwriting

- Essentials of professional underwriting Life and Critical illness
- Interpretation of diagnostic data
 - Sensitivity, specificity and predictive value of screening tests
- Cardiovascular system
 - E.g. arteriosclerosis, CAD, artificial valves, arrhythmias, heart failure
- Respiratory system
 - E.g. asthma, bronchitis, COPD, pneumonia, tuberculosis, carcinoma
- Residential risks
- Case studies

Module 2 – 24 to 28 October 2022

Life/Critical illness underwriting

- Endocrine system
 - E.g. gout, diabetes mellitus, hyperlipidaemia, hyper-/hypothyreosis
- Gastrointestinal system
 - E.g. inflammatory bowel disease, malabsorption, colorectal cancer, hepatitis, fatty liver
- Immune system
 - E.g. infectious diseases – HIV, malaria
- Lifestyle issues
- Avocational risks
- Case studies

Module 3 – To be announced

Life/Critical illness underwriting

- The urinary system
 - E.g. kidney cysts vs polycystic kidneys, kidney failure
- Oncology
 - E.g. cervical, breast, prostate and colo-rectal cancer
- Neurology
 - E.g. stroke, Multiple Sclerosis, Parkinson, epilepsy, brain tumours
- Psychiatry (I)
 - E.g. affective disorders, schizophrenia, eating disorders, drug dependency
- Financial risks
- Case studies

Module 4 – To be announced

Disability underwriting

- Essentials of disability underwriting
- Dermatology
 - E.g. allergic eczema, neurodermatitis, melanoma
- Eyes and ENT system
 - E.g. ametropia, glaucoma, cataract, otitis media, tinnitus, Menière
- Orthopaedics
 - E.g. herniated disc, scoliosis, lesions of meniscus, ligaments, cartilage
- Psychiatry (II)
 - E.g. stress, anxiety, somatoform disorders
- Occupational risks
- Case studies

The people behind the promise.



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Contact

We will be happy to send you a detailed brochure and answer all your questions.

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