



Gen Re Medical Underwriting Programme Advanced Level

Medical Expertise in Underwriting

The Programme

The Gen Re Medical Underwriting Programme

Underwriting plays an important role at all life insurance companies. With the deregulation of the market, higher sums insured and the rising complexity of medical cases the demands placed on underwriters have increased in recent years. Only an underwriting specialist is capable of meeting these high demands.

Gen Re Business School has developed a comprehensive training programme for underwriters to help them develop their theoretical knowledge and practical expertise.

The Advanced Level Programme

We now offer Advanced Level modules. Theoretical input on the subject is followed by workshops, exercises and discussions helping the practical implementation. The concept is complemented by self study work after the seminar.

Each course takes place in Cologne, Germany and will be held in English language. On successful completion of the course programme participants will receive the certificate for the advanced level.

Service and Fees

Seminar fee: € 1.500,-

VAT may be charged on a country-specific basis

These fees include the following services:

- Participation in the courses
- Participation in the e-learning programme
- Comprehensive seminar materials (folders, self studies)
- Meals (lunch and coffee breaks)
- Individual correction of the tests and self tests as well as proposed solutions
- Gen Re Business School certificate for each module

Preconditions:

- CUS certificate (Certified Underwriting Specialist – CII CPD accredited programme) or advanced underwriting skills (a minimum of 5 years experience)
- Good command of English

The Topics

The last decade has brought a tremendous increase in medical advances. To maintain profitability and international competitiveness, it is essential for insurance companies to keep up-to-date with current medical research and its impact on mortality and morbidity. Some exemplary topics that have been in discussion recently are:

- New cancer definitions
- Genetic testing
- The ageing population
- Lifestyle issues
- Analysing big data
- Simplified underwriting

For their daily work, underwriters need an extensive medical knowledge. They must be able to evaluate the significance of the health data in a client's application form and interpret evidence received in questionnaires and medical reports from doctors and hospitals.

In our seminar "Medical Expertise in Underwriting" participants will discuss current medical developments and new underwriting trends.

Medical Expertise in Underwriting – Date to be announced

Specific surgery

- Bariatric surgery
- Transplantations

Genetic testing

- Regulations in insurance
- Diagnostic vs. predictive testing

Cancer

- Breast cancer
- Leukaemia

Traumatic events

- Traumatic brain injury
- PTSD in DSM-5
- Resilience

Diseases of old age

- Dementia / Alzheimer's disease
- Rheumatism
- Heart diseases of the elderly

Product trends

- New product design
- CI definitions

Underwriting issues

- CLUE
- Simplified underwriting
- Family history
- Predictive modelling
- Preferred lives

Medical knowledge and underwriting skills will be practised in case studies.

The people behind the promise®



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Contact

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